Benefits of Working in Partnership

"A partnership between University and industry provides benefits to both partners, for example, it might be recruiting our excellent students or the creation of a long-term strategic relationship covering major research programmes.

As a globally leading University, we offer access to a unique pool of talent and expertise from which you can benefit; in turn, industry helps us to ensure that our teaching and research remains at the cutting edge and has a positive impact on society. We are keen to work with you to develop the people and technologies of the future."

Professor Ian Bond, Dean of Engineering

Key Contacts and Websites for Further Information

Industrial Liaison Office (ILO)
The ILO is Faculty-based and, in conjunction with RED, manages and develops our industry contacts for the benefit of education and research; the ILO runs specialist schemes to help engineering and technology industry engage with students, and has a team of project managers and administrators supporting research activities across the Faculty. If in doubt about who to contact, the ILO can help point you in the right direction.

E engf-ilo@bristol.ac.uk
W bristol.ac.uk/engineering/ilo
@BristolUniILO

University of Bristol Engineering and Industry

Research and Enterprise Development (RED)
RED provides support for research funding bids, cross-university strategic programmes, research commercialisation (including licensing of technologies), contracts, and Knowledge Transfer Partnerships and secondments.

E engaging-red@bristol.ac.uk
W bristol.ac.uk/business

Careers Service
Enabling connections between employers and students, the Careers Service is focused upon building strong relationships with all employers. We offer advice on how best to raise an organisation's profile and promote opportunities to students and recent graduates. In the last year the Careers Service has worked with and welcomed over 300 employers on to campus, helping the University maintain its position as one of the most targeted institutions in UK by leading employers (High Fliers 2017). There are plenty of opportunities; come and talk to us.

E employer-services@bristol.ac.uk
W bristol.ac.uk/careers/employers
Types of Engagement

These are some of the ways we can work together – please contact the Faculty Industrial Liaison Office for further information: engf-ilo@bristol.ac.uk

### Student Recruitment
Final year students can be targeted for recruitment to existing positions or graduate programmes. Directly address your immediate recruitment needs; target some of the brightest graduates in your field.

**Commitment**
- Low

### Educational Engagement
Many options are available to engage with students during their programme, including mentoring, summer internships, year-long placements and student projects.

Engaging students early builds long-term relationships. Students are enthusiastic and provide good value for money in undertaking internships, placements and projects.

Your entrepreneurial experience or ‘wicked problem’ may contribute to the curricular and extra-curricular activities of the University’s flagship Innovation Programmes bristol.ac.uk/innovation, bringing together arts, science, engineering, humanities and enterprise to deliver innovative products, services and ways of living.

**Commitment**
- Medium
- Low - Medium

### Fund One-off PhD Projects
Work with an expert in the field and a student dedicated to your project. This provides deep research in a specialist area; support is available via the QASE collaborative training studentship scheme.

See: epsrc.ac.uk/skills/students/coll/icase/intro/ and bristol.ac.uk/science/research for the range of Faculty research.

**Commitment**
- Medium
- Low - Medium

### Philanthropic Support and Alumni Engagement
Philanthropy helps the University go above and beyond by providing vital funding for research, scholarships, and new capital developments. Generous donations from individuals, trusts and foundations, and companies mean that our University continues to grow and flourish now and into the future.

Development and Alumni Relations:
- E: alumni@bristol.ac.uk
- W: bristol.ac.uk/alumni

**Commitment**
- Low
- Medium

### Consultancy
Academics can help address a diverse range of challenges by providing you with expertise, costed at market rates on a daily or longer-term basis.

Academics provide authoritative insight and advice in their specialist field.

See: bristol.ac.uk/engineering/research

**Commitment**
- Low
- Medium

### Secondments
Funding is available to embed a researcher within a company for a defined period, or company staff within the University.

Sharing knowledge and expertise between University and Industry; access to the latest ideas and thinking in the academic world.

**Commitment**
- Medium
- Low

### Fund an Academic Position
A number of schemes are available for joint funding academic positions, including Professorships.

Create a focal point and champion for your company at the University (e.g. the company name Professor of Engineering).

**Commitment**
- Medium
- Low - Medium

### Contract and Collaborative Research
We have world-leading research expertise in many areas, and research collaboration with external organisations can take many forms, from contract work, specialist equipment use, through to collaborative bidding for major programmes.

See: bristol.ac.uk/engineering/research for information on our research. For collaborative funding opportunities, see: gov.uk/government/organisations/innovate-uk

**Commitment**
- Various
- £ Various

### Partnerships and Alliances
We establish longer-term agreements to pursue a large-scale collaborative programme of research and engagement with the Faculty (and in many cases the wider University).

These offer enormous potential benefit to both parties, built through in-depth involvement with research and education at all levels.

**Commitment**
- Medium
- £ Low - Medium

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**Low**

**Medium**

**High**

**£**

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